FUNDERS FOR REPRODUCTIVE EQUITY

Financial Statements and Independent Auditor's Report

For the Years Ended December 31, 2020 and 2019



CERTIFIED PUBLIC ACCOUNTANTS
& BUSINESS ADVISORS



Independent Auditor's Report

To the Board of Directors of Funders for Reproductive Equity

We have audited the accompanying financial statements of Funders for Reproductive Equity (a nonprofit organization), which comprise the statements of financial position as of December 31, 2020 and 2019, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Funders for Reproductive Equity as of December 31, 2020 and 2019, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

LSWG, P.A.

Rockville, Maryland September 30, 2021



Funders for Reproductive Equity Statements of Financial Position December 31,

		<u>2019</u>	
Assets			
Current Assets			
Cash and cash equivalents	\$	1,185,597	\$ 1,235,409
Accounts receivable		-	3,180
Contributions receivable		380,000	245,000
Prepaid expenses		1,835	 5,470
Total Current Assets		1,567,432	 1,489,059
Property and Equipment - at Cost			
Office equipment		3,402	3,402
Less: accumulated depreciation		(876)	 (196)
Property and Equipment - Net		2,526	 3,206
Total Assets	\$	1,569,958	\$ 1,492,265
Liabilities and Net	t Assets		
Current Liabilities			
Accounts payable	\$	2,448	\$ 59,745
Accrued vacation		14,053	4,989
Accrued payroll tax liabilities		7,620	3,061
Deferred revenue		127,750	 122,750
Total Current Liabilities		151,871	 190,545
Net Assets			
Without donor restrictions		262,376	(120,977)
Without donor restrictions - board designated		325,000	 325,000
Total without donor restrictions		587,376	204,023
With donor restrictions		830,711	 1,097,697
Total Net Assets		1,418,087	 1,301,720
Total Liabilities and Net Assets	\$	1,569,958	\$ 1,492,265

Funders for Reproductive Equity Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2020

	hout Donor strictions	ith Donor		<u>Total</u>
Revenue		 		
Contributions	\$ 424,570	\$ 344,500	\$	769,070
Membership dues	404,075	-		404,075
Interest	253	-		253
Other income	50,001	-		50,001
Net assets released from restrictions	 611,486	 (611,486)		
Total Revenue	1,490,385	(266,986)		1,223,399
Expenses				
Program				
Grants database	125,023	-		125,023
Programming	509,211	-		509,211
Racial Equity & Justice Program	148,213	-		148,213
Collaborations with Philanthropy	25,805	-		25,805
Membership Engagement & Communications	 78,239	 _		78,239
Total Program Expenses	886,491	-		886,491
Operations Management & Governance	 220,541	 		220,541
Total Expenses	 1,107,032	 	_	1,107,032
Changes in Net Assets	383,353	(266,986)		116,367
Net Assets - Beginning of Year	 204,023	 1,097,697		1,301,720
Net Assets - End of Year	\$ 587,376	\$ 830,711	\$	1,418,087

Funders for Reproductive Equity Statement of Activities and Changes in Net Assets For the Year Ended December 31, 2019

	Without Donor Restrictions			
Revenue				
Contributions	\$ 30,242	\$ 1,023,000	\$	1,053,242
Membership dues	298,150	-		298,150
Conferences	62,005	-		62,005
Interest	255	-		255
Other income	62	-		62
Loss on disposal of fixed assets	(528)	-		(528)
Net assets released from restrictions	571,407	(571,407)		
Total Revenue	961,593	451,593		1,413,186
Expenses				
Program				
Grants database	38,541	-		38,541
Meetings	317,249	-		317,249
Outreach	28,663	-		28,663
International Working Group	17,375	-		17,375
Women of Color	8,172	-		8,172
Global Youth Working Group	11,582	-		11,582
Other programs	290,768			290,768
Total Program Expenses	712,350	-		712,350
Management & General	322,592	<u>-</u>		322,592
Total Expenses	1,034,942			1,034,942
Changes in Net Assets	(73,349)	451,593		378,244
Net Assets - Beginning of Year - Restated	277,372	646,104		923,476
Net Assets - End of Year	\$ 204,023	\$ 1,097,697	<u>\$</u>	1,301,720

Funders for Reproductive Equity Statement of Functional Expenses For the Year Ended December 31, 2020

	Grants <u>Database</u>					Racial Equity & tice Program	Collaborations with <u>Philanthropy</u>]	Membership Engagement		Operations Management & Governance	<u>Total</u>
Personnel													
Salaries	\$	35,932	\$	111,772	\$	57,476	\$	18,240	\$	55,303	\$	86,084	\$ 364,807
Payroll taxes		2,505		7,791		4,006		1,271		3,855		6,000	25,428
Employee benefits		12,397		38,564		19,831		6,294		19,081		29,701	125,868
Total Personnel		50,834		158,127	,	81,313		25,805		78,239		121,785	 516,103
Consultants		-		-		-		-		-		60,370	60,370
Program expenses		-		349,884		66,900		-		-		-	416,784
Web design		-		-		-		-		-		2,707	2,707
Database		74,189		-		-		-		-		-	74,189
Administrative													
Grant maker directory		-		1,200		-		-		-		-	1,200
Office supplies		-		-		-		-		-		1,653	1,653
Postage		_		-		-		-		-		1,382	1,382
Credit card fees		-		-		-		-		-		1,469	1,469
Subscriptions		_		-		-		-		-		2,664	2,664
Rent		_		-		-		-		-		2,416	2,416
Insurance		_		-		-		-		-		1,932	1,932
Depreciation		_		-			_	<u> </u>		<u> </u>		680	 680
Total Administrative		_		1,200		-		-		-		12,196	13,396
Communications				-								•	•
Telephone/conference calls		-		-		-		-		-		5,980	5,980
Web-hosting		_		-		-		-		_		1,806	1,806
Internet service provider		_		_		-		-		_		1,290	1,290
Total Communications				_	_		_	-				9,076	 9,076
Staff travel		-		-		-		-		-		1,498	1,498
Meals and lodging		-		-		-		-		-		1,728	1,728
Board expense		-		-		-		-		-		10,721	10,721
Miscellaneous				_		_	_	<u>-</u>		<u>-</u>	_	460	 460
Total Expenses	\$	125,023	\$	509,211	\$	148,213	\$	25,805	\$	78,239	\$	220,541	\$ 1,107,032

Funders for Reproductive Equity Statement of Functional Expenses For the Year Ended December 31, 2019

	Grants atabase	N	Meetings	<u>(</u>	Outreach		International Vorking Group		Women of Color				Global Youth Working Group																Other rograms	nagement & General	<u>Total</u>
Personnel Salaries Payroll taxes	\$ 23,609 1,474	\$	108,928 6,801	\$	20,210 1,262	\$	-	\$	6,043 378	\$		\$	87,221 5,447	\$ 91,577 5,717	\$ 359,001 22,415																
Employee benefits	6,843		31,577		5,859		3,725		1,751		2,483		25,282	27,620	105,140																
Total Personnel	 31,926		147,306		27,331	_	17,375		8,172		11,582		117,950	124,914	486,556																
Meetings	-		169,943		-		-		-		-		=	- 02 420	169,943																
Consultants Program expenses	-		-		1,332		-		-		-		171,618	82,420	82,420 172,950																
Web design	-		-		-		-		_		-		-	3,060	3,060																
Database	6,615		-		-		-		-		-		-	-	6,615																
Administrative Grant maker directory	_		_		_		_		_		_		1,200	_	1,200																
Executive director transition	-		-		-		-		-		-		-	63,011	63,011																
Office supplies	-		-		-		-		-		-		-	1,113	1,113																
Postage Credit card fees	-		-		-		-		-		-		-	1,399 3,942	1,399 3,942																
Subscriptions	-		-		-		-		-		-		-	2,941	2,941																
Rent	-		-		-		-		-		-		-	2,057	2,057																
Insurance	-		-		-		-		-		-		-	3,803	3,803																
Depreciation	 					_	<u>-</u>			_				 529	 529																
Total Administrative Communications	-		-		-		-		-		-		1,200	78,795	79,995																
Telephone/conference calls	_		-		-		-		_		-		_	6,984	6,984																
Web-hosting	-		-		-		-		-		-		-	1,783	1,783																
Internet service provider	 	_		_		_				_			<u>-</u>	 1,585	 1,585																
Total Communications	-		-		-		-		-		-		-	10,352	10,352																
Staff travel	-		-		-		-		-		-		-	9,933	9,933																
Meals and lodging Board expense	-		-		-		-		-		-		_	10,654 2,035	10,654 2,035																
Miscellaneous	-		_		_		-		_		-		-	429	429																
Total Expenses	\$ 38,541	\$	317,249	\$	28,663	\$	17,375	\$	8,172	\$	11,582	\$	290,768	\$ 322,592	\$ 1,034,942																

Funders for Reproductive Equity Statements of Cash Flows For the Years Ended December 31,

Increase (Decrease) In Cash and Cash Equivalents		<u>2020</u>	<u>2019</u>			
Cash Flows from Operating Activities						
Changes in net assets	\$	116,367	\$	378,244		
Adjustments to reconcile changes in net assets to						
net cash provided by (used in) operating activities:						
Depreciation expense		680		529		
Loss on disposal of fixed assets		-		528		
Net change in current assets and liabilities						
Accounts receivable		3,180		(3,180)		
Contributions receivable		(135,000)		(5,000)		
Prepaid expenses		3,635		3,301		
Accounts payable		(57,297)		(7,190)		
Accrued vacation		9,064		(2,795)		
Accrued payroll tax liabilities		4,559		(7,395)		
Deferred revenue		5,000		32,750		
Net Cash Provided by (Used in) Operating Activities		(49,812)		389,792		
Cash Flows from Investing Activities						
Purchase of fixed assets				(3,402)		
Net Cash Provided by (Used in) Investing Activities				(3,402)		
Net increase (decrease) in cash and cash equivalents		(49,812)		386,390		
Cash and Cash Equivalents Balance - Beginning of Year		1,235,409		849,019		
Cash and Cash Equivalents Balance - End of Year	<u>\$</u>	1,185,597	\$	1,235,409		
Supplemental Information Interest paid	<u>\$</u>	<u>-</u>	\$	<u>-</u>		
Income taxes paid	\$		\$			

1. Nature of Business

Funders for Reproductive Equity (the Organization) is a community of grantmakers focused on sexual and reproductive health, rights and justice (SRHRJ) in the United States and around the world. The Organization's long term vision is to lead philanthropy and transform philanthropic culture to optimize resources for all people's freedom over their sexual and reproductive lives. To this end, the Organization: (1) develops and offers SRHRJ funders tailored programming and meaningful opportunities for learning, relationship building, networking, strategic collaboration and partnership and (2) supports and informs SRHRJ grantmaking by collecting and providing data and analysis on funding by the Organization's foundation members.

The Organization's primary funding sources include foundation grants and membership fees.

2. Summary of Significant Accounting Policies

(a) Basis of Presentation

The financial statements of the Organization have been prepared on the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction and net assets with donor restrictions.

Net Assets Without Donor Restrictions – Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

Net Assets with Donor Restrictions – Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenues are reported as increases in net assets without donor restrictions unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions. Gains and losses on investments and other asset or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e. the donor-stipulated purpose has been fulfilled and/or the stipulated timeperiod has elapsed) are reported as reclassifications between the applicable classes of net assets.

(b) Cash and Cash Equivalents

The Organization considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents.

2. Summary of Significant Accounting Policies (continued)

(c) Accounts and Contributions Receivable

Accounts and contributions receivable are stated at the amount management expects to collect from outstanding balances. The Organization considers accounts and contributions receivable to be fully collectible; accordingly, no allowance for doubtful accounts is required. If amounts become uncollectible, they will be charged to operations when that determination is made.

(d) Property and Equipment

Property and equipment are stated at cost, less accumulated depreciation. Depreciation is computed on the straight-line method using estimated useful lives of five years. The Organization capitalizes all expenditures for property and equipment over \$1,000. Depreciation expense for the year ended December 31, 2020 and 2019 was \$680 and \$529, respectively.

(e) Revenue Recognition

The Organization derives its revenues primarily from membership dues, meeting registration fees and contributions.

Membership dues, which are nonrefundable, are comprised of an exchange element based on the value of the benefits provided, which include member only workshops, access to webinars, educational resources, database and annual and spring meetings. Membership dues revenue is recognized pro-rata (on a straight-line basis) over the membership period, which corresponds with Organization's calendar year-end. Membership dues received in advance are deferred and recognized as revenue in the subsequent year.

The Organization earns revenue through meeting registration fees. This revenue source is recognized as revenue without donor restrictions at the point in time of transfer or the meeting is held.

For revenue streams involving multiple performance obligations, the transaction (i.e. selling) price is allocated based on relative standalone selling prices of the goods or services. If a standalone selling prices is not directly observable, it is estimated using an expected cost plus margin approach.

The Organization recognizes contributions of cash, securities or other assets through general operating support and project support grants; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met.

2. Summary of Significant Accounting Policies (continued)

(f) Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

(g) Functional Allocation of Expenses

The Organization's operating costs have been allocated between program and operations management and governance based on direct identification when possible, and allocation if a single expenditure benefits more than one program or function. The expenses that are allocated are personal costs, which are allocated on the basis of estimates of time and effort.

3. Taxes

The Organization is a nonprofit as described in Section 501(c)(3) of the Internal Revenue Code and is exempt from federal and state income taxes. Income generated by activities that would be considered unrelated to the Organization's mission would be subject to tax which, if incurred, would be recognized as a current expense. No such tax has been recognized as of December 31, 2020 and 2019. Accounting principles generally accepted in the United States of America require management to evaluate tax positions taken by the Organization and recognize a tax asset (or a reduction of a liability) only if the Organization has taken a position that more likely than not would be sustained upon examination by the IRS.

Management has analyzed the tax positions taken by the Organization, and has concluded that as of December 31, 2020 and 2019, all tax positions taken would more likely than not be sustained upon examination. The Organization is subject to routine audits by taxing jurisdictions; however, there are currently no audits for any tax periods in progress. Management believes it is no longer subject to income tax examinations for years prior to 2017.

4. Retirement Plan

On April 1, 2000, the Organization adopted a Simple Employee Pension Plan. All employees are eligible to participate in the plan after completing one year of service and having reached twenty-one years of age. Under the plan participants may elect but are not required to defer a portion of their salary up to maximum allowed by law. The employer contributes 10% of the participant's compensation. Retirement expense for the years ended December 31, 2020 and 2019 was \$19,612 and \$23,600, respectively.

5. Concentrations

Credit Risk

Cash held by the Organization in bank accounts may at times exceed the Federal Deposit Insurance Corporation (FDIC) coverage limit. Cash in excess of FDIC coverage at December 31, 2020 and 2019 was \$685,597 and \$765,426, respectively. Management believes the Organization is not exposed to any significant credit risk related to cash.

Revenue

Approximately 30% of total revenue in 2020 was received from two donors. Approximately 49% of total revenue in 2019 was received from four donors. The loss of a significant donor could have a negative impact on the operations of the Organization.

6. Board Designated Net Assets

The Board of Directors has designated \$325,000 of net assets for operating reserves. These funds are included in cash and cash equivalents on the Statement of Financial Position.

7. Net Assets with Donor Restrictions

Net assets with donor restrictions are available for the following purposes or time periods at December 31:

	<u>2020</u>	<u>2019</u>
Restricted for time:		
2020	\$ -	\$ 40,000
2021	70,00	0 20,000
2022	70,00	0 20,000
2023	50,00	0 -
2024	35,41	7
	225,41	7 80,000
Restricted for purpose:		
Executive Director transition	31,95	8 236,958
Grants database		- 11,459
Racial justice	100,00	0 -
Rockwood leadership project	473,33	6 769,280
Total net assets with donor restrictions	\$ 830,71	<u>1</u> <u>\$ 1,097,697</u>

8. Revenue from Contracts with Customers

The following table provides information about significant changes in deferred revenue for the year ended December 31:

	<u>2020</u>	<u>2019</u>
Deferred membership dues, beginning of year	\$ 122,750	\$ 90,000
Revenue recognized that was included in deferred		
membership dues at the beginning of the year	(62,750)	(60,000)
Increase in deferred revenue due to cash		
received during the period	67,750	92,750
Deferred membership dues, end of year	\$ 127,750	\$ 122,750

9. Liquidity and Availability of Financial Assets

The following table reflects the Organization's financial assets as of December 31, 2020 and 2019, reduced by amounts not available for general expenditures within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year or because the governing board has set aside the funds for a specific contingency reserve.

	<u>2020</u>		<u>2019</u>
Financial assets:			
Cash and cash equivalents	\$ 1,185,597	\$	1,235,409
Accounts receivable	-		3,180
Contributions receivable	 380,000		245,000
Financial assets at year end	1,565,597		1,483,589
Less those unavailable for general expenditure within one year due to:			
Net assets with board designations	(325,000)		(325,000)
Net assets with donor restrictions	 (830,711)	(1,097,697)
Financial assets available to meet cash needs for			
general expenses within one year	\$ 409,886	\$	60,892

As part of its liquidity management, the Organization structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. In addition, the Organization invests cash in excess of daily requirements in a money market account. The board designated net assets of \$325,000 could be drawn upon if the board approves that action.

10. Subsequent Events

Management has evaluated subsequent events through September 30, 2021, the date that the financial statements were available to be issued. There were no subsequent events to report.

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